

Annual Company Secretary Statement September 2018

(For year ended 31st December 2017)

2017 again proved to be a stable year financially, the revenue didn't grow as much as projected during the year, and our expenditure was kept under control, a management account surplus was achieved, and after final adjustments by the auditors a surplus was reported.

2017 saw the Roadshows continue for another year, although the content was praised by those attending and they were seen as useful, the attendance numbers of the membership was poor. During 2017 our social media presence has grown, and a minor review of Cleaning Professional's Skills Suite was completed, and these changes were released in January 2018.

The Roadshows were replaced in 2018 with Sector Specific Days, these have proved popular and a good networking and information sharing platform for our members. Attendance in the main has increased in comparison to the Roadshows and feedback from the events has been positive.

An area of concern during 2017 was the lack of growth in membership numbers, so a review on the membership offering was completed and Council agreed in the November 2017 strategy day for changes to the membership to be made in three stages during 2018, two of these have been actioned and the final changes are due in October 2018.

Another decision made at the end of the 2017 was to move away from Regions and continue the local activity in the form of Nations, Northern Ireland remains active and there is some activity in Scotland.

2018 is currently running at a surplus, and the first set of changes to membership has started to show an increase in new corporate members, meaning we can continue to invest in our members and to be the natural choice in the industry for;

- Accredited Standards
- Education
- Qualifications

Neil Spencer-Cook

BICS Company Secretary